

MANAGED CARE CONTRACTUAL SUMMARY LIST – October 2011

** Denotes BRL inclusion in PCP incentive as a low cost reference laboratory.*

** Denotes BRL contractual classification as a free standing reference laboratory.*

Aetna/US Healthcare*

- All commercial products
- Does not include Medicare Advantage or Medicaid Replacement Plans

Blue Cross of Massachusetts**

- All Products
- BRL has official designation as a BCBS Low Cost Clinical /Diagnostic Lab

CeltiCare

- Medicaid Replacement Plan, but not considered a government payor.

CIGNA*

- Includes Healthsource
- Great-West Healthcare (formerly One Health Plan) (acquired by Cigna as of 01/01/2009)
- Includes Tufts / Cigna CareLink

Connecticare Of Massachusetts

- PPO & HMO of MA
- Certain lab services are capitated and administered through Quest
- Does not include Connecticare of CT members

Consolidated Health Plans

- Comprised of smaller acquired PPOs

Coventry / First Health

- Formerly HealthCare Value Management (HCVM); some providers may retain contracts with Coventry as HCVM
- Commercial Plans, including Worker's Comp.

Fallon Health Plan*

- "Select" Plan only
- "Direct" Plan offered primarily in Eastern Mass.; Fallon unwilling to include this product for BRL citing preference for use of its own reference labs.

Government Payors

- Medicare
- Medicaid / MassHealth
- Healthy Start (take with no contract)
- Federal HealthNet (Tricare)
- CHAMPUS

Harvard Pilgrim*

- Includes HPHC/United Passport

BMC HealthNet Plan

- Medicaid Replacement
- Not considered a government plan

Health New England

- All commercial products
- HNE BeHealthy (Medicaid Replacement)
- HNE Medicare Advantage (Medicare Replacement)

Multiplan/PHCS

- Formerly NEHCA / HMC PPO

Neighborhood Health Plan

- For non-elective services

Network Health

- For non-elective services

Northeast Health Direct

- Humana accesses BRL through this network, but we do not have a direct contract with Humana.

Pioneer Health Care (PPO & BHS)

- Plan no longer exists in Western Massachusetts, but some providers may retain a direct contract.

Tufts Health Plan

- Tufts Associated Health Plan
- Tufts Total Health Plan (POS)
- US Family Health Plan
- Includes Tufts / Cigna CareLink

Unicare

- **Commonwealth Indemnity Plan (GIC)**
- Children's Medical Security Plan
- Unicare Classic PPO (No direct agreement, but accesses BRL through Multi-Plan/PHCS)

United Health Care*

- All commercial products
- Does not include Evercare (Medicare Advantage)

